

Q4
2019

PUMPKIN SPICE & SPIFFS THAT ARE NICE

NCloud Connect PBX:

10 - 30 Unify & Unify+ Seats = 100% MRC
31 - 99 Unify & Unify+ Seats = 200% MRC*
100+ Unify & Unify+ Seats = 300% MRC*

Voice Products:

(PRI/Digital/SIP/Analog Handoff)
MRC <\$1,000 = 100% MRC
MRC >\$1,000 = 200% MRC*

NCloud Connect Equipment:

Equipment Bonus = 5%*

Data Products:

Ethernet over Fiber Loop = 100% MRC
xStream over Fiber = 50% MRC

Contact Center Solutions:

Contact Center Lite = 100% MRC
Contact Center Enterprise = 100% MRC

SD-WAN Solutions:

In Partnership with Zero Outages
100% MRC*

*Require a minimum of 36 month contract. 5% spiff for equipment is paid for purchase or lease options only and must be on a contract *1X MRC bonus will be paid the month following order acceptance with remaining 1-2X MRC paid the month following order activation. Agents billing less than \$10,000 monthly are subject to payment upon billing activation at the sole discretion of NetCarrier. NetCarrier reserves the right to alter bonus plan at any time. 5% spiff for equipment is paid for purchase or lease options only and must be on a contract. SD-WAN solutions must be \$500+ MRC. **Bonus payments on deals with an MRC greater than \$5,000 may be paid 50% at contract signing and 50% at install. Bonus payments greater than \$5,000 are also subject to special review, may be reduced at NetCarrier's sole discretion, and may be paid in stages throughout the term of the contract, based upon positive payment history by Customer. Maximum bonus on any account is \$3,000 per location, regardless of MRC unless approved by NetCarrier in advance. Agent will be charged back a prorated portion of bonus if customer cancels service prior to the end of contract term. NetCarrier reserves the right to reduce or suspend bonuses on deals sold below standard pricing.